



## Resources Available as at 31 December 2011

### POSITIONS HELD

445 ADMINISTRATION MANAGER  
535 BDM  
435 CEO  
81 CIO  
209 COUNTRY MANAGER  
285 DIVISIONAL MANAGER/VP

183 FINANCE MANAGER  
461 OPERATIONS MGR  
536 PROJECT MGR  
560 BOARD DIRECTOR  
463 BUSINESS OWNER  
177 CFO

318 COO/GM  
338 ENTREPRENEUR  
293 MARKETING MGR  
66 PROCUREMENT MANAGER  
394 SALES MANAGER

### MARKETS AND INDUSTRIES

268 ACCOUNTING  
127 ADVERTISING  
182 BANKING  
73 BIOTECHNOLOGY  
236 BUILDING and CONSTRUCTION  
169 CHARITY or NFP  
184 eCOMMERCE or INTERNET  
232 ENGINEERING  
118 COMMUNITY  
579 CONSULTING  
186 FMCG  
234 FINANCE

52 LEGAL  
197 GOVERNMENT/PUBLIC SERVICE  
187 HEALTHCARE  
68 MILITARY FORCES  
193 HOSPITALITY and TOURISM  
119 HUMAN RESOURCES  
215 IT HARDWARE  
291 IT SERVICES  
330 IT SOFTWARE  
187 HI-TECH OTHER  
105 INSURANCE and SUPER  
446 MANUFACTURING

140 MEDIA  
196 MINING and NATURAL RESOURCES  
89 PRIMARY INDUSTRY  
476 PROFESSIONAL SERVICES  
90 PUBLIC RELATIONS  
220 PUBLIC SECTOR  
124 RECRUITMENT  
217 RETAIL and CONSUMER PRODUCTS  
120 REAL ESTATE and PROPERTY  
203 TELECOMMUNICATIONS  
219 TRANSPORT and LOGISTICS  
78 UTILITIES

### SKILLS AND EXPERIENCE

915 BUSINESS SIZE - TO \$10M  
779 BUSINESS SIZE - \$10M TO \$100M  
618 BUSINESS SIZE - OVER \$100M  
286 ACCOUNTING  
769 CHANGE MANAGEMENT  
374 GOVERNANCE & COMPLIANCE  
644 INTERNATIONAL

299 HUMAN RESOURCES  
106 LEGAL  
166 LOGISTICS  
550 MARKETING  
666 MENTORING  
187 PROCUREMENT  
345 RECRUITMENT

571 SALES  
625 SMALL BUSINESS GROWTH  
475 TRAINING  
168 VENTURE CAPITAL  
105 IPO  
180 CAPITAL RAISING & INVESTMENT

### HOME LOCATION

43 New Zealand	3%
197 Victoria	15%
370 NSW	28%
7 ACT	1%
1 Northern Territory	0%
629 Queensland	47%
39 Western Australia	3%
19 South Australia	1%
2 Tasmania	0%
23 International / Other	2%
<b>1330 Total Executives Available</b>	<b>100%</b>

Ask for a spreadsheet of the complete database to give more detail.

Placement Fee: \$12,000 + GST

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