

ROB PITINGOLO

Cleveland, Ohio
(216) 470-4417
rpitingolo@gmail.com
www.robpitingolo.org

SUMMARY

Dedicated, action-oriented, quick-learning, disciplined and team-centered undergraduate student seeking internships and other learning opportunities. Proven track record of leading team members and students, working well with minimal supervision, and known for a progressive attitude. Possesses valuable research, writing, and data analysis skills and experience analyzing public policy.

EXPERIENCE

Federal Reserve Bank – Cleveland, Ohio

Policy Analysis Intern

October 2008 - Present

Utilizing data and statistics to provide important support to key local policymakers. Interacting directly with the Community Affairs and Research departments to promote economic development in and around Cleveland.

- ◆ Provided data on mortgage delinquencies and foreclosures to assist policy makers in the Ohio state government and Cuyahoga County properly distribute funds from HUD's neighborhood stabilization program.
- ◆ Co-authoring a working paper which explores the relationship between population growth, new building permits and foreclosures to determine the impact of the mortgage crisis on urban vacancy and abandonment.
- ◆ Learning SAS and Stata techniques for advanced data analysis.

Anderson | Biro, LLC – Cleveland, Ohio

Research and Sourcing Intern

June 2008 – September 2008

Actively managed the candidate database for a leading executive search firm, serving clients in the Real Estate Financial Services sector across the country. Ensured that all data remained accurate and up-to-date and assisted with expanding the database to new geographic markets and economic industries.

- ◆ Doubled the size of the company's candidate database during the internship.
- ◆ Researched and helped the company grow into three new geographic markets and one new economic industry.

Southwest Airlines – Dallas, Texas

Marketing and Corporate Sales Intern

January 2008 – May 2008

Investigated and followed leads for business travel accounts. Provided account management to existing clients. Coordinated with accounts payable and central ticketing departments and supported customer relations department.

- ◆ Distributed over one thousand sports, concert, and special event tickets to leverage relationships with clients.
- ◆ Co-hosted a suite at a Houston Rockets home game, entertaining over forty Houston area customers.
- ◆ Arranged and executed strategic barter between Southwest Airlines and other companies.
- ◆ Traveled with corporate relations managers and gained experience in corporate sales calls.

John Carroll University – University Heights, Ohio

Network Support Specialist

Fall Semester 2007

Troubleshoot and corrected campus network issues. Installed and configured campus network equipment including routers, switches, and network interface cards. Provided support for PC software and hardware problems.

- ◆ Proficient in Windows and Macintosh operating system protocols and client applications.
- ◆ Knowledgeable in commercially available software including Microsoft Office and Adobe Creative Suite.

Geauga Lake & Wildwater Kingdom - Aurora, Ohio (A Division of Cedar Fair, L.P.)

Marketing and Group Sales Intern

Summer 2007

Assisted the Group Sales Manager and Regional Sales Representatives at an amusement park entertaining 700,000 visitors per summer. Oversaw all aspects of groups' visits including admission, catering and event set-up. Communicated and served as a liaison between Group Sales Department and other park departments in preparing and executing group outings. Ensured all aspects of group events occurred as planned.

- ◆ Generated several thousand dollars in revenue selling picnics to businesses, schools, and other small groups.
- ◆ Organized all sales data to produce "detail sheets" for use during group outings.

Promotions and Public Relations Intern

Summer 2006

Supported the Marketing Promotions Manager and Public Relations Coordinator. Responsible for planning promotions, escorting media, distributing direct-mail promotions and writing press releases. Focused on marketing Geauga Lake & Wildwater Kingdom as an affordable, family-friendly vacation destination.

- ◆ Organized a fundraiser that raised over \$1000 for Rainbow Babies and Children's Hospital in Cleveland.
- ◆ Contributed to planning and execution of Food 4 Fun Day, a program in connection with several local radio and television stations which collected food for the Cleveland and Akron regional foodbanks.
- ◆ Oversaw the planning for Oktoberfest event by researching and booking 12 polka bands, organizing wine tasting and beer school, and hiring a wood carver and polka dance teacher.
- ◆ Represented the company in local parades, off-site appearances with costume characters, and promotional booths at local area festivals.

Saint Ignatius High School - Cleveland, Ohio

Policy Debate Assistant Coach

August 2005 to Present

Currently coach approximately 12 team members for local, regional and national policy debate competitions.

- ◆ Qualified over ten teams to the Ohio state championship tournament including one state champion team.
- ◆ Coached two qualifying teams to the national Tournament of Champions.
- ◆ Escorted and coached the debate team to national tournaments at the University of Michigan, University of Kentucky, Emory University, Wake Forest University, and high schools in Chicago and Washington, DC.

ADDITIONAL EXPERIENCE

- ◆ Maintain and frequently contribute to Extraordinary Observations, a blog I created in 2004.
- ◆ Participated in "Meet the Bloggers" at WKYC-TV on election night 2008.
- ◆ Volunteered as Recycling Educator at the 2008 Burning River Fest in Cleveland.
- ◆ Volunteered as a member of a voter registration team for the 2006 election.

EDUCATION

John Carroll University – University Heights, Ohio

-August 2007 – Present

-Bachelor of Arts - Major in Economics; Minor in Political Science

-Cumulative GPA: 3.42

-Expected Date of Graduation: December 2009

Case Western Reserve University – Cleveland, Ohio

-Attended August 2005 – May 2007

-Cumulative GPA: 3.63