



Companies have a tendency to get stuck in their routine activities of deadlines, meetings, and everyday issues which hinder growth. Successful companies learn to provide an engaging environment filled with new experiences and the energy to create dialogue between members.

Being able to listen to what your people say is far more effective than simply telling them what to do.

## SOLUTIONS



The number one reason people leave a company is poor leadership. Twenty-eight percent of financial success comes from good leadership skills.

The people we value the most are those people who have helped us learn more about ourselves. To be an effective leader, one must need to not only know themselves, but be able to help others learn about themselves.

Allan helps leaders create a dialogue to improve performance. He uses uniquely developed tools to ascertain individual styles, techniques, skills, strengths, weaknesses, and personal business beliefs. The tools provide a profile of the company and allow Allan to focus on specific aspects of the company.

Allan can deliver his services online gaining higher performance while reducing costs up to 80%. HP engineers achieved 36% higher performance using elearning.

Allan delivers the following to help businesses improve...

- profiles
- targets
- retrospective commentary
- journals
- follow-up
- fresh insights
- new perspectives
- documented results
- ongoing dialogue
- online support

## LEADERSHIP

"Your recent seminar, 'Capitalizing on One's Competitive Advantage in the Marketplace,' was a real eye opener. The insights you provided have already guided some of our decisions and are beginning to pay off."

*GE Lighting*

"I personally felt 'revived and rejuvenated' when starting this week at work - the retreat allowed me to become re-focused on our goal as a company and the importance of working together as a team and not an individual performing a single task."

*Configurations*



## L. Allan Austin

Uneducator

*... is a Florida-based facilitator that specializes in results oriented leadership training for business solutions.*

## SUCCESS

Voice +1 407 682.3887  
Cellular +1 407 694.7078  
Fax +1 413 803.6484  
allan@uneducator.com

"Allan Austin's strategic planning workshops present an innovative approach to the subject. And Allan's unique experience adds a new dimension to the subject. It would be difficult to find a more qualified source of information in this area."

*IBM, LaHulpe*

# GLOBAL

## L. Allan Austin

Paradigm Pioneer  
Mentor  
Facilitator  
Counsellor  
Motivator  
Leader

*Allan Austin has worked with over two hundred of the Fortune 1000 companies across 100 countries making collaborations work.*

- Nokia
- General Electric
- Johnson & Johnson
- Citibank
- Kuwait Foods
- IBM
- Coca-Cola
- Toyota
- Abu Daubi Oil
- Saudi Arabian Monetary Agency
- Hewlett Packard
- The European & Middle Eastern Management Centers
- International Institutes of Hong Kong, Singapore and South Africa
- Helsinki Institute of Technology
- Harvard Business School
- University of Buenos Aires
- Stockholm School of Economics
- Ponts et Chaussée
- Henley Management College

### HONORS

- Inducted into the TEC (an organization of 4,000 CEO's) Hall of Fame in 1996
- Best Speaker, Enterprise Forum, Helsinki, Finland
- Outstanding Government Achievement Award from President Nixon
- Thomas A. Taylor Scholar

### AFFILIATIONS

- Institute of Management Consultants, *Certified Management Consultant since 1979*
- International Consultants Foundation, *founded by Dr. Gordon Lippitt, in 1981*
- Fellow of the Institute of Directors in England since 1986
- Executive Committee, American Society for Training and Development in 1991
- Executive Committee, Society for Human Resource Managers in 1994
- National Speakers Association Masterminder
- The Executive Committee, Forum of CEO's since 1994

### EDUCATION

- University of Utah, BS, Political Science
- University of Utah, MBA, Corporate Finance
- Certificate in International Relations, specializing in the Middle East
- Certificate in Facilitation of Sensitivity Training Workshops, Dr. Carl Rogers, San Diego, California

"A man's mind, once stretched by a new idea, never regains its original dimensions."

*Oliver Wendel Holmes*

# COLLABORATE

Companies with collaboration experience achieve 16.7% versus 10.8% return on investment.

Col•lab•o•rate (kɔ lab' ɔ rāt') v.i.

1. to work, one with another; cooperate 2. to cooperate willingly, with an enemy or partner 3. to create together.

Allan has facilitated partnerships and collaboration sessions for nearly three decades. He helps companies learn new skill sets for working together.