

Curriculum Vitae



Lynn H. Arends

LYNN ARENDS LAW GROUP PLLC & LYNN ARENDS REALTY GROUP

Attorney | Managing Broker

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Ms. Arends is both an Attorney and Managing Broker. Her practice is in the area of pre- and post-foreclosure workouts and frequently involves repayment/forbearance plans, loan modifications and (lots of) short sale transactions. She recently served on the Department of Licensing/Real Estate Commission Short Sale Task Force. Ms. Arends is active in a number of legal and civic organizations, speaker at seminars, including the Washington State Bar Association, King County Bar Association, various real estate offices (Windermere, John L. Scott and Keller Williams), and as an Instructor with the Washington Association of Realtors, she is proud to offer Clock Hour classes to Realtors throughout the state. She is also a frequent guest on Real Estate Radio on 1150 AM KKNW.

Lynn is passionate about doing what is best for the client (seller or buyer), by only doing short sales that make sense. As a Real Estate agent herself, she "gets" it—understanding the difficulties agents face in a short sale transaction.

In addition to her volunteer activities, Lynn enjoys the theater, opera, symphony and cooking (mostly healthy). She is an avid New York Yankees fan and can be found walking around Green Lake in the little spare time that remains.

EDUCATION **HOFSTRA UNIVERSITY SCHOOL OF BUSINESS – MBA, Taxation 1990**
HOFSTRA UNIVERSITY SCHOOL OF LAW – Juris Doctorate 1989
HUNTER COLLEGE, CITY UNIVERSITY OF NEW YORK – B.A. (summa cum laude)
Political Science/Computer Science - 1987

UNIVERSITY OF WASHINGTON Extension, Certificate in C Programming 1999
(additional coursework in Database Fundamentals for the Web, Java
Programming and Software Product Management 2000-2003)

HONORS **Editor, HOFSTRA LAW Labor Law Journal**

ENGAGEMENTS **"Short Sale Procedures," part of National Business Institute's BOOT CAMP:**
Foreclosure and Loan Workout Procedures CLE, Seattle, WA, December 1, 2011;

"Brokers: What You Need to Know About Short Sales in Your Office" and
"Rounding Out Your Business Portfolio With Short Sales," National Association
of Realtors 2011 Conference & Expo, Anaheim, CA, November 11-14, 2011;

"Short Sales & Foreclosures," Washington Realtors, 2011 EDCON, 78th Annual
Education Conference & Trade Show, Tukwila, WA, October 11, 2011;

"Short Sales: Updates & Trends and Tax Consequences," CLE for the King County Bar Association, Real Property Law Section, Seattle, WA, September 7, 2011;

"Short Sales: Basics and the Latest Issues & Trends," CLE for the Washington State Bar Association, Seattle, WA, July 28, 2011;

"Short Sales: Updates & Trends and Tax Consequences," Washington State Bar Association, Real Property, Probate and Trust Section Mid-Year Meeting, CLE for the Real Property, Probate and Trust Section, Skamania, WA, June 11, 2011;

"Short Sales—*Oh no!*," part of South Sound Escrow Association 2011 Spring Seminar, Lakewood, WA, April 16, 2011;

"Real Estate—Short Sales: Options Upon Divorce," Washington State Bar Association, Community Property CLE, Seattle, WA, April 15, 2011;

"Short Sales from the Attorney/Broker's Point of View" Independent Broker's Association, NWMLS, February 17, 2011;

"Everything Escrow Needs to Know," part of National Association of Professional Mortgage Women (NAPMW) 24th Annual LPO Seminar, Bellevue, WA, February 5, 2011;

"Real Estate: Update on Recent Developments—Foreclosures, Short Sales & Reverse Mortgages," King County Bar Association, Elder Law CLE, Seattle, WA, December 17, 2010;

"HAFA as an Alternative to Bankruptcy" CLE for the King County Bar Association, Bankruptcy Law Section, Seattle, WA, December 14, 2010;

"Underwater in a Submarine Economy: Real Estate Issues" CLE for the King County Bar Association, Family Law Hot Topics, December 3, 2010;

"Issues Surrounding Short Sales & Foreclosures," Seattle Chapter Appraisal Institute Fall Conference CLE & Appraisal CE, November 30, 2010;

"Loan Modifications and Short Sales," part of HalfMoon LLC's Solving Recession-Related Title Problems CLE, Seattle, WA, October 20, 2010;

"Foreclosures, Short Sales and Loan Modifications," part of National Association of Professional Mortgage Women (NAPMW) Northwestern Region 2010 Fall LPO Seminar, Seattle, WA, October 15, 2010;

"Financial Aspects of the *Distressed* Transaction," part of National Business Institute's Residential Real Estate Transactions From A to Z CLE, Seattle, WA, September 1, 2010;

"HAFA and Other Federal Programs for Homeowners," Washington State Bar Association, Real Property, Probate and Trust Section Mid-Year Meeting, CLE for the Real Property, Probate and Trust Section, Vancouver, WA, June 5, 2010;

"Short Sales vs. Foreclosure in WA, HUD's Pre-Foreclosure Sales Program, Short Sale Fraud, HAFA," Washington State Bar Association, Seattle & Spokane

Spring Real Estate Conferences, CLE for the Real Property, Probate and Trust Section, April 23 & 30, 2010;

"New Advanced Issues for Tough Times: Short Sales," King County Bar Association, Advanced Guardianship CLE, Seattle, WA, April 9, 2010;

"HAFA Presentation" Seattle-King County Realtors, Bellevue, WA March 18, 2010;

"HAFA: Home Affordable Foreclosure Alternatives Program Short Sales From the Attorney/Realtor's Perspective" CLE for the King County Bar Association, Real Property Law Section, Seattle, WA, March 4, 2010;

Panel Discussion & Presenter, "Mastering Short Sales for Listings and Buyers," Continuing Education for Real Estate Agents & Brokers, Rockwell Institute, Bellevue, WA, January 28, 2010;

"The How-to's of Short Sales from the Attorney/Realtor's Perspective," CLE for the WOMBATs (Woman Bankruptcy Attorneys), October 22, 2009; and, CLE for the King County Bar Association, Bankruptcy Law Section, Seattle, WA, November 10, 2009;

Recurring Guest on Real Estate Radio with Goebbel, Gray and Dori Z, discussing various legal and real estate topics, (1150 AM KKNW), 2009-present;

Topics to date:

- **"Short Sales, Loan Modifications and the Newest Scam: Dummy Offers; Plus Things Agents Don't Want You to Hear,"**
- **"When a Short Sale May Not be the Answer; Why Foreclosure Could be the Answer and Keeping a Short Sale on Track,"**
- **"What is the trend regarding deficiencies in short sales?"**
- **"Should you let the lender foreclose?"**
- **"What is 'Strategic Defaulting' and what are the Ethical & Moral Considerations?"**
- **"YouWalkAway.com: Foreclosure Rescue Scam?"**
- **"Home Affordable Foreclosure Alternatives Program (HAFA)"**
- **"Real Estate Commission & DOL's new Short Sales Task Force"**
- **"Short Sale Fraud: What to Look For"**
- **"Keeping the Parties Engaged throughout the Short Sale Process"**
- **"The Foreclosure Crisis: BOA's Announcement to Halt Foreclosures in all 50 States & Attorney General Rob McKenna's Letter to Trustees in WA"**
- **"Short Sales, Foreclosures & BOA—Change is in the Air!"**

ADMISSIONS AND ASSOCIATIONS
Washington State Bar 1997
United States Tax Court 1991
New York State Bar 1990
New Jersey State Bar 1990
Connecticut State Bar 1990

Washington State Bar Association (WSBA)
- Member, Real Property, Probate and Trust Law Section

King County Bar Association (KCBA),
 - Member, Bankruptcy Law Section
 - Member, Real Property, Probate and Trust Law Section

Commercial Brokers Association (CBA)
National Association of REALTORS® (NAR)
Washington Association of REALTORS® (WAR)
Seattle-King County Realtors® (SKCR)

AFFILIATIONS:

LAW FIRM & REAL ESTATE	LYNN ARENDS LAW GROUP, PLLC	Present
	(Member)	
	LYNN ARENDS REALTY GROUP	Present
	(Principal, Designated Broker)	
	KELLER WILLIAMS REALTY	2008 - 2010
	(Broker)	
	GALVIN REALTY LAW GROUP	2009 - 2010
	(Contract)	
	SIGN WITH LYNN	2003 - Present
	(Principal)	
K&L GATES	2003	
(Contract Attorney)		
LAW OFFICE OF LYNN H. ARENDS	1993 - 1997	
(Principal)		
OFFICE OF CHIEF COUNSEL, IRS	1991 - 1992	
(Tax Attorney)		
SHAPIRO & BYRNE, PC	1990 - 1991	
(Associate)		
TECHNOLOGY	WASHINGTON INDIAN GAMING ASSOCIATION	2001 - 2002
	(Project Manager)	
	LOUDEYE CORPORATION	2000 - 2001
	(UI Developer)	
	IMPROVEMYBUSINESS.COM	2000
(Web Developer)		
MICROSOFT CORPORATION	1999	
(Contract Web Developer)		
ADDITIONAL	WA Association of Realtors (WAR)	Present
	(Instructor, Short Sales & Foreclosures)	
	Department of Licensing/Real Estate Commission's Short Sale Task Force	Present