



**West Volusia Association of Realtors®
Monthly Sales Trend Indicator
2010**

Sales by Price Range - Single Family Homes & Villa's

Price Range	Jan-10	Feb-10	Mar-10	Apr-10	May-10	Jun-10	Jul-10	Aug-10	Sep-10	Oct-10	Nov-10	Dec-10	YTD Total	Curr Month	YTD
\$1 - 49,999	37												37	23.87%	23.87%
\$50,000 - 59,999	11												11	7.10%	7.10%
\$60,000 - 69,999	11												11	7.10%	7.10%
\$70,000 - 79,999	11												11	7.10%	7.10%
\$80,000 - 89,999	10												10	6.45%	6.45%
\$90,000 - 99,999	8												8	5.16%	5.16%
\$100,000 - 119,999	18												18	11.61%	11.61%
\$120,000 - 139,999	8												8	5.16%	5.16%
\$140,000 - 159,999	13												13	8.39%	8.39%
\$160,000 - 179,999	10												10	6.45%	6.45%
\$180,000 - 199,999	2												2	1.29%	1.29%
\$200,000 - 249,999	10												10	6.45%	6.45%
\$250,000 - 299,999	1												1	0.65%	0.65%
\$300,000 - 349,999	1												1	0.65%	0.65%
\$350,000 - 399,999	2												2	1.29%	1.29%
\$400,000 - 499,999	1												1	0.65%	0.65%
\$500,000 - 599,999	0												0	0.00%	0.00%
\$600,000 - 699,999	0												0	0.00%	0.00%
\$700,000 - 799,999	1												1	0.65%	0.65%
\$800,000 - 899,999	0												0	0.00%	0.00%
\$900,000 - 999,999	0												0	0.00%	0.00%
\$1,000,000 - and over	0												0	0.00%	0.00%
Current Year	155												155		
Previous Year	96	0	0	0	0	0	0	0	0	0	0	0	96		
Change from last month															
Change from last year	61.46%														
Current YTD	155	155													
Previous YTD	96	96	96	96	96	96	96	96	96	96	96	96	96		
% Change YTD	61.46%														



**West Volusia Association of Realtors®
Monthly Sales Trend Indicator
2010**

Sales by Price Range - Condominiums, Townhouses and Co-Op's

Price Range	Jan-10	Feb-10	Mar-10	Apr-10	May-10	Jun-10	Jul-10	Aug-10	Sep-10	Oct-10	Nov-10	Dec-10	YTD Total	Curr Month	YTD
\$1 - 49,999	1												1	8.33%	8.33%
\$50,000 - 59,999	2												2	16.67%	16.67%
\$60,000 - 69,999	1												1	8.33%	8.33%
\$70,000 - 79,999	0												0	0.00%	0.00%
\$80,000 - 89,999	1												1	8.33%	8.33%
\$90,000 - 99,999	0												0	0.00%	0.00%
\$100,000 - 119,999	2												2	16.67%	16.67%
\$120,000 - 139,999	0												0	0.00%	0.00%
\$140,000 - 159,999	1												1	8.33%	8.33%
\$160,000 - 179,999	0												0	0.00%	0.00%
\$180,000 - 199,999	1												1	8.33%	8.33%
\$200,000 - 249,999	2												2	16.67%	16.67%
\$250,000 - 299,999	0												0	0.00%	0.00%
\$300,000 - 349,999	1												1	8.33%	8.33%
\$350,000 - 399,999	0												0	0.00%	0.00%
\$400,000 - 499,999	0												0	0.00%	0.00%
\$500,000 - 599,999	0												0	0.00%	0.00%
\$600,000 - 699,999	0												0	0.00%	0.00%
\$700,000 - 799,999	0												0	0.00%	0.00%
\$800,000 - 899,999	0												0	0.00%	0.00%
\$900,000 - 999,999	0												0	0.00%	0.00%
\$1,000,000 - and over	0												0	0.00%	0.00%
Current Year	12												12		
Previous Year	5	0	0	0	0	0	0	0	0	0	0	0	5		
Change from last month															
Change from last year	140.00%														
Current YTD	12	12													
Previous YTD	5	5	5	5	5	5	5	5	5	5	5	5	5		
% Change YTD	140.00%														



West Volusia Association of Realtors®
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Sales by Price Range - Overall

Price Range	Jan-10	Feb-10	Mar-10	Apr-10	May-10	Jun-10	Jul-10	Aug-10	Sep-10	Oct-10	Nov-10	Dec-10	YTD Total	Curr Month	YTD
\$1 - 49,999	40												40	23.12%	23.12%
\$50,000 - 59,999	13												13	7.51%	7.51%
\$60,000 - 69,999	14												14	8.09%	8.09%
\$70,000 - 79,999	12												12	6.94%	6.94%
\$80,000 - 89,999	12												12	6.94%	6.94%
\$90,000 - 99,999	8												8	4.62%	4.62%
\$100,000 - 119,999	20												20	11.56%	11.56%
\$120,000 - 139,999	8												8	4.62%	4.62%
\$140,000 - 159,999	14												14	8.09%	8.09%
\$160,000 - 179,999	10												10	5.78%	5.78%
\$180,000 - 199,999	3												3	1.73%	1.73%
\$200,000 - 249,999	12												12	6.94%	6.94%
\$250,000 - 299,999	1												1	0.58%	0.58%
\$300,000 - 349,999	2												2	1.16%	1.16%
\$350,000 - 399,999	2												2	1.16%	1.16%
\$400,000 - 499,999	1												1	0.58%	0.58%
\$500,000 - 599,999	0												0	0.00%	0.00%
\$600,000 - 699,999	0												0	0.00%	0.00%
\$700,000 - 799,999	1												1	0.58%	0.58%
\$800,000 - 899,999	0												0	0.00%	0.00%
\$900,000 - 999,999	0												0	0.00%	0.00%
\$1,000,000 - and over	0												0	0.00%	0.00%
Current Year	173												173		
Previous Year	104	0	0	0	0	0	0	0	0	0	0	0	104		
Change from last month															
Change from last year															
Current YTD	173	173													
Previous YTD	104	104	104	104	104	104	104	104	104	104	104	104			
% Change YTD	66.35%														



West Volusia Association of Realtors®
Monthly Sales Trend Indicator
2010
Sales by Bedroom Count

Bedrooms	Jan-10	Feb-10	Mar-10	Apr-10	May-10	Jun-10	Jul-10	Aug-10	Sep-10	Oct-10	Nov-10	Dec-10	YTD Total	Curr Month	YTD
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
1	1	0	0	0	0	0	0	0	0	0	0	0	1	0.58%	0.58%
2	31	0	0	0	0	0	0	0	0	0	0	0	31	17.92%	17.92%
3	103	0	0	0	0	0	0	0	0	0	0	0	103	59.54%	59.54%
4	35	0	0	0	0	0	0	0	0	0	0	0	35	20.23%	20.23%
5	3	0	0	0	0	0	0	0	0	0	0	0	3	1.73%	1.73%
6+	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Total	173	0	0	0	0	0	0	0	0	0	0	0	173	100.00%	100.00%

Sales by Bathroom Count

Bathrooms	Jan-10	Feb-10	Mar-10	Apr-10	May-10	Jun-10	Jul-10	Aug-10	Sep-10	Oct-10	Nov-10	Dec-10	YTD Total	Curr Month	YTD
1	26	0	0	0	0	0	0	0	0	0	0	0	26	15.03%	15.03%
2	124	0	0	0	0	0	0	0	0	0	0	0	124	71.68%	71.68%
3	22	0	0	0	0	0	0	0	0	0	0	0	22	12.72%	12.72%
4	1	0	0	0	0	0	0	0	0	0	0	0	1	0.58%	0.58%
5	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
6+	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Total	173	0	0	0	0	0	0	0	0	0	0	0	173	100.00%	100.00%



West Volusia Association of Realtors®
Monthly Sales Trend Indicator
2010
Sales by Housing Style

Style	Jan-10	Feb-10	Mar-10	Apr-10	May-10	Jun-10	Jul-10	Aug-10	Sep-10	Oct-10	Nov-10	Dec-10	YTD Total	Curr Month	YTD
Single Family Home	155	0	0	0	0	0	0	0	0	0	0	0	155	89.60%	89.60%
Condominium	9	0	0	0	0	0	0	0	0	0	0	0	9	5.20%	5.20%
Manufactured	5	0	0	0	0	0	0	0	0	0	0	0	5	2.89%	2.89%
Townhouse	3	0	0	0	0	0	0	0	0	0	0	0	3	1.73%	1.73%
Manufactured/Mobile In Pa	1	0	0	0	0	0	0	0	0	0	0	0	1	0.58%	0.58%
Modular	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Planned Unit Development	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Manufactured/Mobile Out	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Mobile With Single In Land	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Half Duplex	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Mobile	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Villa	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Co-Op	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Total	173	0	0	0	0	0	0	0	0	0	0	0	173	100.00%	100.00%



West Volusia Association of Realtors®

Multiple Listing One Month Sales and Inventory Report - January 1 to January 31, 2010

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$1 - 49,999	40	23.12%	38,723	36,146	93.00%	79	154	3.9
\$50,000 - 59,999	13	7.51%	57,162	53,323	93.00%	64	104	8.0
\$60,000 - 69,999	14	8.09%	65,843	64,354	98.00%	119	108	7.7
\$70,000 - 79,999	12	6.94%	77,841	75,558	97.00%	79	105	8.8
\$80,000 - 89,999	12	6.94%	91,743	84,543	92.00%	75	117	9.8
\$90,000 - 99,999	8	4.62%	97,113	94,538	97.00%	83	142	17.8
\$100,000 - 119,999	20	11.56%	112,658	108,930	97.00%	75	197	9.9
\$120,000 - 139,999	8	4.62%	128,394	127,444	99.00%	95	193	24.1
\$140,000 - 159,999	14	8.09%	157,385	147,043	93.00%	125	148	10.6
\$160,000 - 179,999	10	5.78%	170,840	167,380	98.00%	83	120	12.0
\$180,000 - 199,999	3	1.73%	201,300	189,667	94.00%	150	119	39.7
\$200,000 - 249,999	12	6.94%	235,458	215,550	92.00%	222	155	12.9
\$250,000 - 299,999	1	0.58%	269,900	267,900	99.00%	78	127	127.0
\$300,000 - 349,999	2	1.16%	368,200	338,250	92.00%	113	73	36.5
\$350,000 - 399,999	2	1.16%	428,500	361,500	84.00%	245	51	25.5
\$400,000 - 499,999	1	0.58%	450,000	400,000	89.00%	563	63	63.0
\$500,000 - 599,999	0	0.00%	0	0	0.00%		24	
\$600,000 - 699,999	0	0.00%	0	0	0.00%		13	
\$700,000 - 799,999	1	0.58%	750,000	750,000	100.00%	0	6	6.0
\$800,000 - 899,999	0	0.00%	0	0	0.00%		12	
\$900,000 - 999,999	0	0.00%	0	0	0.00%		12	
\$1,000,000 - and over	0	0.00%	0	0	0.00%		22	
Totals	173	100.00%	113,934	107,636	94.00%	101	2,065	11.9

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants.

The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas.

Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



West Volusia Association of Realtors®

Multiple Listing YTD Sales and Inventory Report - January 1 to January 31, 2010

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$1 - 49,999	40	23.12%	38,723	36,146	93.00%	79	154	3.9
\$50,000 - 59,999	13	7.51%	57,162	53,323	93.00%	64	104	8.0
\$60,000 - 69,999	14	8.09%	65,843	64,354	98.00%	119	108	7.7
\$70,000 - 79,999	12	6.94%	77,841	75,558	97.00%	79	105	8.8
\$80,000 - 89,999	12	6.94%	91,743	84,543	92.00%	75	117	9.8
\$90,000 - 99,999	8	4.62%	97,113	94,538	97.00%	83	142	17.8
\$100,000 - 119,999	20	11.56%	112,658	108,930	97.00%	75	197	9.9
\$120,000 - 139,999	8	4.62%	128,394	127,444	99.00%	95	193	24.1
\$140,000 - 159,999	14	8.09%	157,385	147,043	93.00%	125	148	10.6
\$160,000 - 179,999	10	5.78%	170,840	167,380	98.00%	83	120	12.0
\$180,000 - 199,999	3	1.73%	201,300	189,667	94.00%	150	119	39.7
\$200,000 - 249,999	12	6.94%	235,458	215,550	92.00%	222	155	12.9
\$250,000 - 299,999	1	0.58%	269,900	267,900	99.00%	78	127	127.0
\$300,000 - 349,999	2	1.16%	368,200	338,250	92.00%	113	73	36.5
\$350,000 - 399,999	2	1.16%	428,500	361,500	84.00%	245	51	25.5
\$400,000 - 499,999	1	0.58%	450,000	400,000	89.00%	563	63	63.0
\$500,000 - 599,999	0	0.00%	0	0	0.00%		24	
\$600,000 - 699,999	0	0.00%	0	0	0.00%		13	
\$700,000 - 799,999	1	0.58%	750,000	750,000	100.00%	0	6	6.0
\$800,000 - 899,999	0	0.00%	0	0	0.00%		12	
\$900,000 - 999,999	0	0.00%	0	0	0.00%		12	
\$1,000,000 - and over	0	0.00%	0	0	0.00%		22	
Totals	173	100.00%	113,934	107,636	94.00%	101	2,065	11.9

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants.

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West Volusia Association of Realtors®

Four Year Sales and Inventory History 2006 - 2010

Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
01-FEB-06	208	217,881	212,490	98%	64	1,800	8.7
01-MAR-06	293	219,327	212,333	97%	64	1,939	6.6
01-APR-06	305	225,563	219,678	97%	61	2,063	6.8
01-MAY-06	322	220,886	214,708	97%	60	2,178	6.8
01-JUN-06	287	227,215	219,758	97%	69	2,289	8.0
01-JUL-06	255	222,142	215,158	97%	71	2,475	9.7
01-AUG-06	230	215,991	209,775	97%	73	2,675	11.6
01-SEP-06	201	235,009	222,786	95%	78	2,684	13.4
01-OCT-06	220	229,275	220,768	96%	85	2,688	12.2
01-NOV-06	195	224,490	213,174	95%	92	2,739	14.0
01-DEC-06	207	222,186	212,637	96%	92	2,626	12.7
01-JAN-07	169	232,807	223,788	96%	91	2,716	16.1
01-FEB-07	210	245,621	232,879	95%	96	2,832	13.5
01-MAR-07	220	221,595	212,088	96%	89	2,928	13.3
01-APR-07	213	236,225	224,212	95%	90	3,052	14.3
01-MAY-07	189	216,200	206,325	95%	103	3,127	16.5
01-JUN-07	180	229,515	217,259	95%	109	3,166	17.6
01-JUL-07	170	227,756	216,338	95%	110	3,149	18.5
01-AUG-07	173	219,701	206,764	94%	124	3,143	18.2
01-SEP-07	132	196,592	186,706	95%	109	3,157	23.9
01-OCT-07	139	190,610	179,410	94%	124	3,179	22.9
01-NOV-07	135	186,999	176,496	94%	118	3,217	23.8
01-DEC-07	103	203,540	188,935	93%	124	3,147	30.6
01-JAN-08	72	189,748	179,768	95%	137	3,158	43.9
01-FEB-08	105	176,808	164,612	93%	128	3,084	29.4
01-MAR-08	114	180,930	169,492	94%	149	3,071	26.9
01-APR-08	122	208,952	191,110	91%	139	3,010	24.7
01-MAY-08	125	197,816	184,932	93%	155	2,830	22.6
01-JUN-08	125	172,264	160,720	93%	140	2,801	22.4
01-JUL-08	120	190,495	178,388	94%	130	2,788	23.2
01-AUG-08	132	198,416	186,362	94%	131	2,671	20.2
01-SEP-08	143	163,451	154,203	94%	119	2,694	18.8
01-OCT-08	114	176,351	160,878	91%	134	2,673	23.4
01-NOV-08	106	148,770	139,371	94%	108	2,712	25.6
01-DEC-08	134	154,786	145,099	94%	138	2,649	19.8
01-JAN-09	104	135,692	125,862	93%	111	2,555	24.6
01-FEB-09	116	141,931	130,709	92%	140	2,531	21.8
01-MAR-09	153	138,727	128,160	92%	125	2,471	16.2
01-APR-09	157	125,265	116,173	93%	118	2,435	15.5
01-MAY-09	183	128,576	121,574	95%	119	2,342	12.8
01-JUN-09	164	111,563	106,136	95%	127	2,398	14.6
01-JUL-09	178	124,970	117,383	94%	129	2,415	13.6
01-AUG-09	192	123,569	116,970	95%	100	2,396	12.5
01-SEP-09	200	127,066	121,710	96%	106	2,405	12.0
01-OCT-09	212	118,282	112,599	95%	76	2,369	11.2
01-NOV-09	186	122,743	114,675	93%	107	2,317	12.5
01-DEC-09	231	135,128	129,637	96%	99	2,268	9.8
01-JAN-10	173	113,934	107,636	94%	101	2,065	11.9